



# THE ULTIMATE GUIDE TO GETTING YOUR HOME READY TO SELL

## SPRING CLEANING AND STAGING TIPS

By Sharon A. Bassett

**S**pring is here, and with it comes the perfect opportunity to give your home a deep clean and prepare it for sale. Whether you're planning to sell your home soon or just want to freshen things up, spring cleaning and staging can help you attract potential buyers and make a strong impression.

### HERE ARE SOME TIPS FOR GETTING YOUR HOME READY TO SELL THIS SPRING:

#### Start with a Deep Clean

Spring cleaning is all about deep cleaning and decluttering your home. Start by going through every room and getting rid of anything you no longer need or want. This can include clothes, books, toys, and any other items that are taking up space. Be ruthless and donate, sell, or throw away anything that you haven't used in a while.

Once you've decluttered, it's time to deep clean. This means scrubbing floors, walls, and ceilings, cleaning windows and mirrors, and dusting every surface. Pay special attention to the kitchen and bathrooms, which can quickly become dirty and cluttered.

#### Make Repairs and Updates

Before you put your home on the market, it's important to make any necessary repairs and updates. This can include fixing leaky faucets, repairing damaged walls or floors, and replacing outdated fixtures or appliances. If your home is in need of a major renovation, consider making updates that will add value, such as a new kitchen or bathroom.

#### Depersonalize and Neutralize

When staging your home for sale, it's important to depersonalize and neutralize the space. This means removing personal items like family photos, knick-knacks, and other personalized decor. You want potential buyers to be able to envision themselves living in the space, and personal items can be a distraction.

In addition to depersonalizing, it's important to neutralize the space by removing any bold or bright colors and sticking to a neutral color palette. This will help create a calming and inviting atmosphere that will appeal to a wide range of potential buyers.



#### Highlight Your Home's Best Features

When staging your home, it's important to highlight its best features. This can include things like a beautiful view, a cozy fireplace, or a spacious backyard. Make sure these features are easily visible and create a focal point in each room. This will help potential buyers remember your home and make a strong impression.

#### Add Some Finishing Touches

Finally, it's time to add some finishing touches to your staged home. This can include fresh flowers, new throw pillows, or a decorative area rug. These small details can make a big difference in how your home is perceived and can help create a warm and inviting atmosphere.

Spring cleaning and staging are essential steps in preparing your home for a successful sale. By deep cleaning, making repairs and updates, depersonalizing and neutralizing, highlighting your home's best features, and adding some finishing touches, you can create a space that appeals to potential buyers and

makes a strong impression. With these tips, you'll be on your way to a successful sale and a fresh start in your new home.

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